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Department:  
Higher Education and Training  
REPUBLIC OF SOUTH AFRICA

N480(E)(J6)H

NATIONAL CERTIFICATE

ENTREPRENEURSHIP AND BUSINESS  
MANAGEMENT N5  
(First Paper)

(4090315)

6 June 2017 (X-Paper)  
09:00–09:30

THIS IS A CLOSED-BOOK EXAMINATION.

This question paper consists of 4 pages and an answer sheet of 2 pages.



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**DEPARTMENT OF HIGHER EDUCATION AND TRAINING  
REPUBLIC OF SOUTH AFRICA**

**NATIONAL CERTIFICATE  
ENTREPRENEURSHIP AND BUSINESS MANAGEMENT N5**

**(First Paper)**

**TIME: 30 MINUTES**

**MARKS: 50**

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**INSTRUCTIONS AND INFORMATION**

1. Answer ALL the questions.
  2. Read ALL the questions carefully.
  3. Number the answers according to the numbering system used in this question paper.
  4. Write your EXAMINATION NUMBER at the top of all the ANSWER SHEETS.
  5. Write neatly and legibly.
-

**SECTION A (COMPULSORY)****QUESTION 1**

Define the following terms. Write the answer next to the question number (1.1–1.5) on the attached ANSWER SHEET.

- 1.1 Entrepreneur
- 1.2 Delegation
- 1.3 Grievance
- 1.4 Budget
- 1.5 Break-even point

(5 × 2) [10]

**QUESTION 2**

Indicate whether the following statements are TRUE or FALSE. Choose the answer and write only 'true' or 'false' next to the question number (2.1–2.5) on the attached ANSWER SHEET.

- 2.1 Induction is not a required condition when employing a person.
- 2.2 Training is generally aimed at upgrading the lower-level workers in a business.
- 2.3 Remuneration is the compensation that an employee receives for his or her labour.
- 2.4 Control refers to doing the right things and influencing others to follow.
- 2.5 Brainstorming refers to an exercise in which members of a group use their creative abilities to generate ideas on a specific topic.

(5 × 2) [10]

**QUESTION 3**

- 3.1 Name THREE elements of which habits consist. (3 × 2) (6)
- 3.2 List FOUR groups towards which a business has a social responsibility. (4 × 1) (4)  
[10]

**QUESTION 4**

Choose a/an item/term from COLUMN B that matches a description in COLUMN A. Write only the letter (A–J) next to the question number (4.1–4.10) on the attached ANSWER SHEET.

COLUMN A		COLUMN B	
4.1	Physical resources	A	competition
4.2	Choice of products that satisfy some needs	B	participative decision-making
4.3	The biggest consumers in the country	C	buildings, assets, equipment, stock
4.4	Involving small groups in the decision-making process	D	Unemployment Insurance Fund
4.5	Encouraging better performance	E	technology
4.6	Unfair treatment of personnel	F	fixed-order quality
4.7	UIF	G	government
4.8	Measures the relationship between outputs and inputs	H	discrimination
4.9	Computers, photocopiers, fax machines	I	productivity
4.10	Ordering of stock when only a certain minimum is reached	J	motivation

(10 × 2)

**[20]****TOTAL SECTION A:****50**

**ANSWER SHEET****EXAMINATION NUMBER:**

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**QUESTION 1**

1.1 1.1.1

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1.1.2

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1.1.3

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1.1.4

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1.1.5

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**(5 × 2) [10]****QUESTION 2**

2.1

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2.2

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2.3

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2.4

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2.5

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**(5 × 2) [10]**

EXAMINATION NUMBER:

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**QUESTION 3**

3.1 \_\_\_\_\_

3.2 \_\_\_\_\_

3.3 \_\_\_\_\_

(3 × 2) (6)

3.2 3.2.1 \_\_\_\_\_

3.2.2 \_\_\_\_\_

3.2.3 \_\_\_\_\_

3.2.4 \_\_\_\_\_

(4 × 1) (4)  
[10]**QUESTION 4**

4.1 \_\_\_\_\_

4.2 \_\_\_\_\_

4.3 \_\_\_\_\_

4.4 \_\_\_\_\_

4.5 \_\_\_\_\_

4.6 \_\_\_\_\_

4.7 \_\_\_\_\_

4.8 \_\_\_\_\_

4.9 \_\_\_\_\_

4.10 \_\_\_\_\_

(10 × 2) [20]

**TOTAL SECTION A: 50**